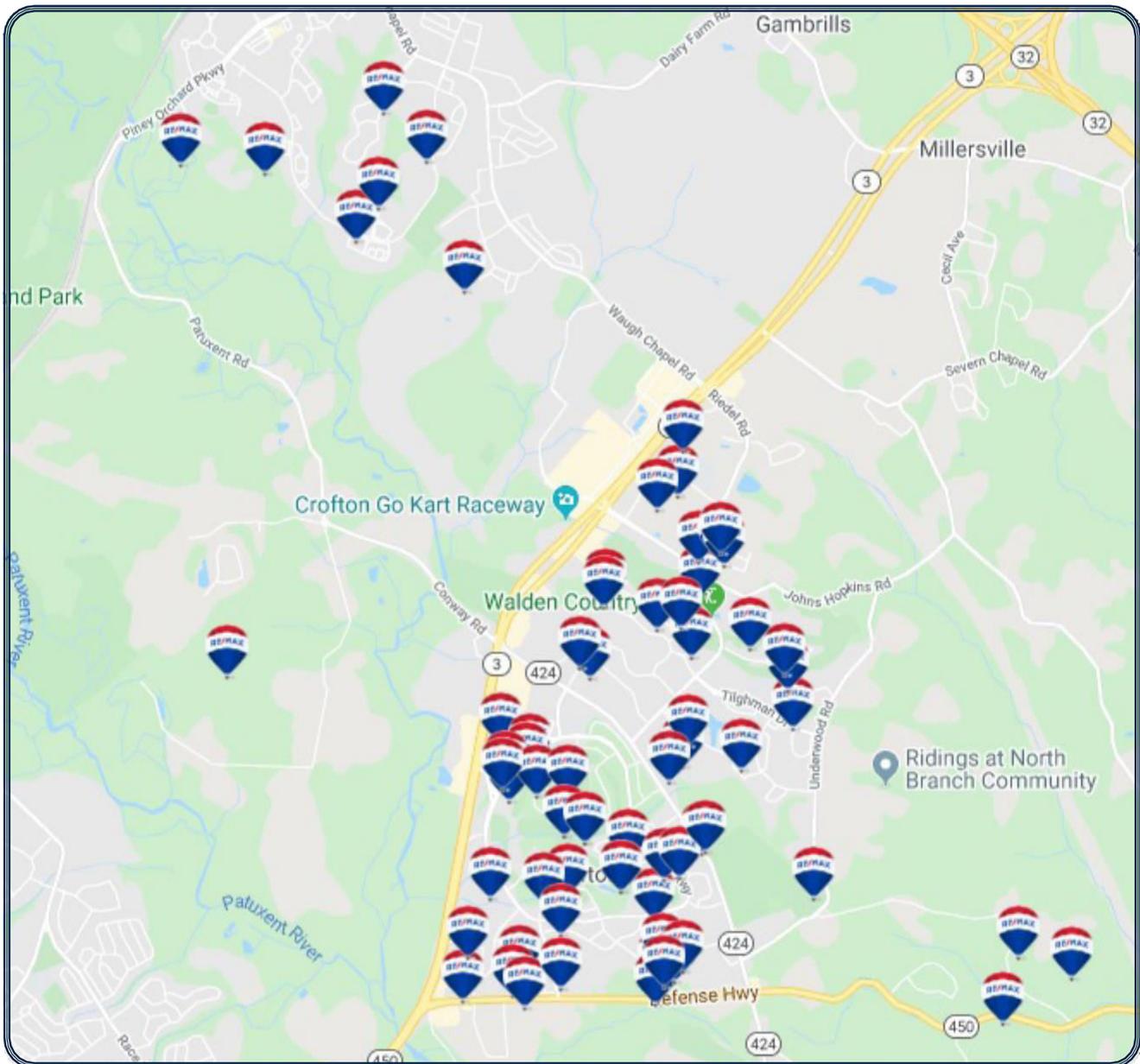


IN 2019 TEAM SURLIS SOLD THE FOLLOWING PROPERTIES:

- *15620 Everglade Lane #303
- *[1578 Eton Way](#)
- *2658 Quiet Water Cove
- *1422 Nutwood Court
- *1630 Dryden Way
- *1823 Aberdeen Circle
- *1611 Carlyle Drive
- *1754 Copley Court
- *1661 Forest Hill Court
- *1646 Angus Court
- *244 Gray Fox Court
- *[1672 Albermarle Drive](#)
- *2525 Running Wolf Trail
- *2318 Montauk Drive
- *2305 Montauk Drive
- *83 Stratford Drive
- *1021 Chilmark Court
- *2606 Tallwind Court
- *2313 Laconia Court
- *2514 Stow Court
- *1114 Carbondale Way
- *8708 Little Patuxent Court
- *928 Isaac Chaney Court
- *2007 Cambridge Drive
- *811 Selby Boulevard
- *1809 Reynolds Court
- *3117 Woodchuck Way
- *2524 Maytime Drive
- *2564 Golfers Ridge Road
- *2103 Bromley Court
- *1810 Huntcreek Run
- *1404 Tuffed Moss Court
- *2039 Huntwood Drive
- *600 Moonglow Road #103
- *2434 Killarney Terrace
- *646 Thomas Way
- *2604 Clarion Court #102
- *1457 Jordan Avenue
- *1084 Pemberton Lane
- *1503 Augusta Way
- *1702 Grey Birch Court
- *1742 Underwood Road
- *2706 Gingerview Lane
- *1864 Neumann Way
- *1025 Simsbury Court
- *1010 Duckett Farm
- *1007 Shire Court
- *1812 Judicial Way
- *1633 Eton Way
- *2908 Needlewood Lane
- *1355 Briarhill Lane
- *1723 Mayfair Place
- *1534 Elwyn Avenue
- *530 Benforest Drive
- *1512 Criterion Drive
- *1617 Crofton Parkway
- *1730 Tipton Drive
- *1470 Harwell Avenue
- *1715 Tipton Drive
- *1732 Stratton Road
- *617 Dunberry Drive
- *1412 Ormsby Place
- *1103 Charing Cross Drive
- *1703 Tipton Drive
- *2637 Orchard Oriole Way
- *1578 Eton Way
- *1500 Shadywood Court
- *1719 Swinburne Avenue
- *1463 Crofton Parkway
- *[1884 Harcourt Avenue](#)
- *1762 Shaftsbury Avenue
- *1795 Stonegate Avenue
- *1691 Patrice Circle
- *2026 Thresam Court
- *2403 Bolton Lane
- *1309 Pecantree Court
- *2813 Andy Court
- *1703 Pepperbush Court



Team Surlis takes a different approach to Real Estate---we are structured as a true family team. We're vested within the marketplace and focused on giving our clients personalized attention to help you reach your goals. We begin listening to your needs.

How can we help you achieve your goals?

We present you an updated accurate analysis of the marketplace.

We then work as a team with you to structure your transaction to be a profitable experience.

Utilizing our professional stager and photographer, we enhance your property to highlight it, to its fullest potential. There is no guess work in each transaction ----- you benefit from the thousands of previous transactions, negotiations and ongoing training we specialize in daily.

One of Team Surlis' biggest assets is our longevity in the marketplace. We have great respect for the Real Estate industry and the professionals that work within it. We've spent our careers developing and nurturing relationships with other Realtors, settlement companies, lenders, appraisers and home inspectors. We have never viewed competitors as adversaries---as a Seller, other Realtors are our biggest source of bringing qualified buyers. As a buyer, if you are competing, the other Realtors feel most confident accepting our offer, knowing our clients are pre-qualified and will close the deal. For your home sale or purchase, it's imperative that everyone within the transaction work together to ensure a seamless transaction for our clients.

Rest Assured

The established relationships we have developed with other Realtors, lenders, appraisers, and settlement companies benefit all of our clients. Team Surlis is recognized as an ethical leader within the industry. Team Surlis offers you unparalleled service: the highest integrity, market knowledge, contract knowledge and honesty it has led to staying power as a leader within the Industry, since 1977.

Our objective is to have as many qualified buyers as possible exposed to your property until it is **SOLD!** Furthermore, we will assist you in negotiating the highest dollar value for your property while advancing you towards settlement in a timely manner. To achieve these objectives we employ a three prong approach to marketing.

WEB PRESENCE

99+% OF HOME BUYERS SEARCH ONLINE

A hybrid of outsourcing our listings to dozens of consumer websites as well as generating and posting meaningful content to teamsurlis.com and various social media outlets has become an integral part of our marketing campaign.

COMMUNITY INVESTMENT

TEAM SURLIS ARE LONGTIME CROFTON RESIDENTS

The marketing philosophy at Team Surlis is fundamentally different than many other Brokers in that we draw focus to the incredible benefit of the community overall and remind the buyers they're not just buying a home, they're buying everything our town has to offer. We feel this personal commitment to our community inspires confidence in potential home buyers.

TRADITIONAL MARKETING

40+ YEAR OF EXPERIENCE

Since 1977 Team Surlis has continued to employ and refine the core skills and marketing strategies that have been proven successful time after time, year after year.

We invest thousands of dollars monthly to ensure your property has maximum market exposure. Advertising in local community publications, signage throughout the area and direct mailings to potential buyers.

Team Surlis Results

Team Surlis:



Is **NUMBER ONE** in the Crofton sales since 1997, based on settled homes - According to the AACAR-Bright MLS statistics



Averaged a home sold every **4.16** Days in 2019



Has sold over **\$810 Million** of real estate since 1977

Single family average days on market of **26** Days in 2019 compared to market average of **41** Days



Our average sales price vs original list price was **98.40%** in 2019 compared to market average of **98.20%** for Crofton Single Family homes

We sell more homes for a higher price in less time than anyone else.

Let us go to work for you!!

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